GolfAustralia

## 2021/22

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## About the Author

This report has been prepared for Golf Australia by Golf Business Advisory Services (GBAS).

Providing independence of data analysis and consistent interpretation of annual data, GBAS has authored all of past published participation reports for Golf Australia, along with a number of other leading industry reference reports.

For more information on GBAS, please visit www.golfbas.com

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James Sutherland
CEO, Golf Australia

## Golf is big - and it's getting bigger!

Golf is growing at a rate never seen before, and with 2.7 million Australians either playing a round of golf, visiting a driving range, playing on a simulator, or getting around the local mini golf course - golf is one of Australia's highest participation sports in 2021/22.

Consistent with key principles in the Australian Golf Strategy, we believe that "all golf is golf"and "all of us can be golfers".

For the first time, our Participation Report presents new data that paints a holistic picture of Australians who play golf. Traditionally gauged by membership numbers alone, we are now measuring the participation through the many and varied forms of the game.

Total participants include 1.5 million on-course golfers and a further 1.2 million who play offcourse.

Pleasingly, golf has maintained its growth trajectory from recent years, and this is further supported by AusPlay data recently released by the Australian Sports Commission for the 2021/22 survey period, measuring people who identify as golfers.

The annual increase was $8 \%$, taking the participant number to more than 1.2 million Australians identifying as golfers.

In the four years to 2021/22, this number is up an extraordinary $41 \%$.

Another important indicator is the 2.7 percent increase in Golf Club membership this year.
The upswing includes strong growth in juniors, women \& girls.

With more people playing the game than ever before, this report highlights the community's
passion for the game - and the way long-term investments into our grassroots programs have helped to turn social players into club members.

Key introductory programs such as MyGolf (for kids) and Get Into Golf (for adults) have seen record enrolments this last year, and the role of PGA Professionals, our Community Instructors, and Disability Inclusion Programs have all played important supporting roles.

Our junior program, MyGolf, grew 13\% year-on-year with a $25 \%$ increase in female participation.

Initiatives like Get Into Golf - our entry level golf program for adults - has seen booming interest in its program offering with $65 \%$ growth in total participants, and $84 \%$ of all participants being female.

The success of this program highlights one of the great attributes of golf as a sport for all ages. It's never too late, or too early, to start playing the game.

But it's not just about creating growth for growth's sake - we also have a responsibility to make this game available for everyone, no matter their circumstances. Encouragingly, 75 percent of new players who identified as living with a disability were able to participate in our mainstream programs, highlighting just how accessible our game is.

Across every meaningful metric, this report showcases the fact that golf is thriving. There's always more to do, but we are well on our way to making our great game even bigger and more inclusive.

## Key <br> Findings



Golf Australia



Growth in JUNIOR MEMBERSHIP


16,241
JUNIOR MEMBERS


Growth in WOMEN \& GIRLS MEMBERSHIP
 MEMBERS

Growth in
PARTICIPATION PROGRAMS


$65 \%$
10,883
pancliants

$30 \%$
1,747
mşucrops

DISABILITY INCLUSION PROGRAM

91\%
2,872
PARTICIPANTS

## Report

Background
GolfAustralia

## Introduction

Golf Australia continues to provide the golf industry with information that enables an understanding of the current landscape and trends with regards to golf participation. This 9th edition of the Golf Club Participation Report is a key component in Golf Australia's industry communication strategy.

This report - one that measures the overall health of the game from a participation perspective - remains an invaluable reference as clubs and other industry stakeholders seek to understand current trends. With knowledge of these trends, evidenced-based strategies can be developed that seek to enhance demand and increase the game's long-term popularity.

## Golf Participation

## National Golf Foundation Study

During the year Golf Australia engaged the National Golf Foundation (NGF) to undertake a study to quantify the size of the key segments in Australian golf. The NGF found total participation across the key channels range from 1.5 million on the golf course, $6.4 \%$ of the population to 300,000 people utilising the simulator experience, $1.2 \%$ of the population.

The NGF study also found that the women's share of participation was greatest at off-course facilities, a similar finding when assessed by age cohort. As activity moves towards the golf course, the age profile increases to reflect an older participant base. Share of participation by participation type, by gender and age cohort are illustrated in Chart 2.

Chart 1: Total golf participants by channel by gender


Chart 2: Total golf participants by channel by age cohort
 1,225,987


MEN
participation rate $9.3 \%$
\% adult pop.


## WOMEN

participation rate
$2.1 \%$

\% adult pop.

## Ausplay Golf Data

Results from the latest (2021-22) Ausplay National Participation Survey have recently been released by Sport Australia. Measuring participation in sport for those 15 years of age or greater, the release is the 8th in the series since the survey was resurrected and the second to include the COVID-19 period. The annual data presented is a valuable reference point for understanding overall participation levels in golf.

Participation in golf has maintained its post-COVID participation rate, with over 1.2 million participants (15 years + ) recorded over the last three reporting periods. An additional 230,000 people are playing the game compared to participation levels pre-COVID with an overall market participation rate of $5.7 \%$. Men's participation has reached $9.3 \%$ of the population (over 15 years of age). Women's participation remains steady at $2.1 \%$, as does the female share of market at $19 \%$ of all golfers.


WOMEN MEMBERS
make up 19\% of club membership numbers

Chart 3: Annual golf participants


Chart 4: Annual golf participants by gender


Source: AusPlay

# 2021/22 Club Membership 

## State Golf Association Reporting

Club golfer numbers are reported annually by the seven state and territory golf association bodies, five of which are operated by Golf Australia. Reported numbers reflect members who have playing rights and pay an affiliation fee to Golf Australia. Individuals that have a membership (and pay a capitation fee) at more than one club will therefore be counted multiple times.

The respective reporting periods and the respective membership timing they represent are summarised in Table 1.

Table 1: State reporting periods and membership timing

| State | Data Collected | Numbers relate to ... |
| :--- | ---: | ---: |
| NSW/ACT * | June 2022 | Most recent completed financial year |
| VIC | December 2021 | Point in time of collection |
| QLD | December 2021 | Point in time of collection |
| SA | December 2021 | Point in time of collection |
| WA | December 2021 | Point in time of collection |
| TAS | June 2022 | Point in time of collection |
| NT | September 2021 | Point in time of collection |

## Definitions

The following terms, which are referenced in various places throughout the report, are defined as follows:
, MEMBER CLUBS - Clubs that are fully affiliated with the relevant state bodies
, SOCIAL CLUBS - Registered clubs without full affiliation, which typically play in allotted tee times at public courses but may also be 'virtual' in nature, that is, creating handicaps for their members to play in any event at any course
, SMALL CLUBS - Member clubs with 500 or fewer members
, MEDIUM CLUBS - Member clubs with 501 to 1,000 members
, LARGE CLUBS - Member clubs with over 1,000 members

## Playing Members

## Members by State

National membership numbers across Australia for the year 2021/22 are reported as 426,384. This result represents a $2.7 \%$ increase (11,208 members) from 2020/21.

Following from the record outcomes of $2020 / 21$, this growth is the 2 nd largest recorded annual increase reported since national data collection began in 1970 and is the first time since 1994 that annual growth has been recorded in consecutive years.

Increases in membership were evident in all markets and segments. Member clubs grew by $2.2 \%$, with social club growth of $8.9 \%$ recorded. By gender, growth in men and women golfers was $2.3 \%$ and $3.8 \%$ respectively. Junior numbers also enjoyed growth, with numbers increasing by $4.2 \%$ over the prior year.


Table 2: 2021/22 results by key cohort

|  | NSW | VIC | QLD | WA | SA | TAS | NT | Total | \% change <br> over <br> 2020/21 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Metropolitan | 65,361 | 46,460 | 16,071 | 16,821 | 14,343 | 2,545 | - | 161,601 | $2.2 \%$ |
| Regional | 93,567 | 56,309 | 51,803 | 10,978 | 11,556 | 8,550 | 2,135 | 234,898 | $2.2 \%$ |
| Social | 1,334 | 8,634 | 219 | 7,599 | 12,069 | 30 | - | 29,885 | $8.9 \%$ |
| Total | 160,262 | 111,403 | 68,093 | 35,398 | 37,968 | 11,125 | 2,135 | 426,384 | $2.7 \%$ |

Table 3: Australia 5-year trend by cohort

| Type | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Metro | 148,680 | 147,334 | 147,698 | 158,119 | 161,601 | 2.2\% |
| Regional | 212,037 | 210,718 | 211,631 | 229,802 | 234,898 | 2.2\% |
| Total member clubs | 360,717 | 358,052 | 359,329 | 387,921 | 396,499 | 2.2\% |
| Social | 21,111 | 22,485 | 25,284 | 27,435 | 29,885 | 8.9\% |
| Total members | 381,828 | 380,537 | 384,613 | 415,356 | 426,384 | 2.7\% |
| Gender |  |  |  |  |  |  |
| Men | 294,310 | 294,130 | 298,687 | 325,659 | 333,199 | 2.3\% |
| Women | 74,907 | 73,234 | 72,682 | 74,117 | 76,944 | 3.8\% |
| Boys | 10,449 | 10,859 | 10,951 | 13,073 | 13,481 | 3.1\% |
| Girls | 2,162 | 2,314 | 2,293 | 2,507 | 2,760 | 10.1\% |
| Total | 381,828 | 380,537 | 384,613 | 415,356 | 426,384 | 2.7\% |
| Total Juniors | 12,611 | 13,173 | 13,244 | 15,580 | 16,241 | 4.2\% |
| Total Adults | 369,217 | 367,364 | 371,369 | 399,776 | 410,143 | 2.6\% |
| Total Men/Boys | 304,759 | 304,989 | 309,638 | 338,732 | 346,680 | 2.3\% |
| Total Women/Girls | 77,069 | 75,548 | 74,975 | 76,624 | 79,704 | 4.0\% |
| Total | 381,828 | 380,537 | 384,613 | 415,356 | 426,384 | 2.7\% |

Source: Golf Australia \& member golf associations

## Profile of Australian Clubs

## Overall facilities

1,302 member clubs reported membership numbers for 2021/22. Key observations noted from the size profile data outlined in Table 4 includes:
, $78 \%$ are classified as small clubs, having less than 500 members.
, $84 \%(1,097)$ are in a regional area, with $73 \%$ of those clubs being classified as small clubs.
, $16 \%$ are located in a metropolitan area, only $5 \%$ of the total (60) being classified as large clubs (i.e. over 1,000 members).

Table 4: Club size profile by geographic area

|  | NSW | VIC | QLD | WA | SA | TAS | NT | Total | \% of segment | \% of total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Metropolitan |  |  |  |  |  |  |  |  |  |  |
| Small clubs | 27 | 12 | 4 | 10 | 7 | 2 | 0 | 62 | 30\% | 5\% |
| Medium clubs | 43 | 16 | 4 | 5 | 11 | 2 | 0 | 81 | 40\% | 6\% |
| Large clubs | 18 | 23 | 9 | 6 | 6 | 0 | 0 | 62 | 30\% | 5\% |
| Total metro | 88 | 51 | 17 | 21 | 24 | 4 | 0 | 205 | 100\% | 16\% |
| Regional |  |  |  |  |  |  |  |  |  |  |
| Small clubs | 219 | 227 | 169 | 117 | 152 | 59 | 10 | 953 | 87\% | 73\% |
| Medium clubs | 50 | 27 | 27 | 3 | 3 | 2 | 1 | 113 | 10\% | 9\% |
| Large clubs | 17 | 6 | 8 | 0 | 0 | 0 | 0 | 31 | 3\% | 2\% |
| Total regional | 286 | 260 | 204 | 120 | 155 | 61 | 11 | 1,097 | 100\% | 84\% |
| Total |  |  |  |  |  |  |  |  |  |  |
| Small clubs | 246 | 239 | 173 | 127 | 159 | 61 | 10 | 1,015 | 78\% | 78\% |
| Medium clubs | 93 | 43 | 31 | 8 | 14 | 4 | 1 | 194 | 15\% | 15\% |
| Large clubs | 35 | 29 | 17 | 6 | 6 | 0 | 0 | 93 | 7\% | 7\% |
| Total member clubs | 374 | 311 | 221 | 141 | 179 | 65 | 11 | 1,302 | 100\% | 100\% |

Source: Golf Australia \& member golf associations

## Playing Members - Key Segments

## Member Clubs

The overall national movement in 2021/22 for member clubs (the aggregate of metropolitan and regional clubs) was an increase of $2.2 \%$. All states enjoyed growth, with growth in excess of $4 \%$ for South Australia, Tasmania, and the Northern Territory.

## Social Clubs

Consistent with the past five years, growth was again seen in Social club members, increasing by $8.9 \%$ over the year. Social club members now account for $7.0 \%$ of total members across Australia. Growth in social clubs in South Australia is due to increases for Future Golf and Social Golf Australia, both of which are large social clubs that are affiliated in that state.

## Metropolitan Clubs

Metropolitan clubs recorded an overall increase in members of 2.2\%. All states recorded growth over the prior year, with NSW numbers impacted by the temporary closure of Chatswood Golf Club as it undergoes redevelopment.

## Regional Clubs

Regional clubs recorded an average increase of $2.2 \%$. Growth was evident in all states, with just under 10\% growth recorded in the NT.

| Table 5: Member clubs |  |  |
| :--- | ---: | ---: |
| State | $2021 / 22$ | \% change over |
| 2020/21 |  |  |
| NSW | 158,928 | $0.6 \%$ |
| VIC | 102,769 | $2.6 \%$ |
| QLD | 67,874 | $3.9 \%$ |
| WA | 27,799 | $1.7 \%$ |
| SA | 25,899 | $4.6 \%$ |
| TAS | 11,095 | $7.2 \%$ |
| NT | 2,135 | $9.9 \%$ |
| Total | 396,499 | $2.2 \%$ |

Table 6: Social clubs

| State | $2021 / 22$ | \% change over <br> $2020 / 21$ |
| :--- | ---: | ---: |
| NSW | 1,334 | $85.5 \%$ |
| VIC | 8,634 | $4.0 \%$ |
| QLD | 219 | $-18.0 \%$ |
| WA | 7,599 | $5.8 \%$ |
| SA | 12,069 | $10.8 \%$ |
| TAS | 30 | $-58.3 \%$ |
| NT | - | - |
| Total | $\mathbf{2 9 , 8 8 5}$ | $\mathbf{8 . 9 \%}$ |
|  | Source: Golf Australia, member golf associations |  |

Table 7: Metropolitan clubs

| State | 2021/22 | \% change over <br> $\mathbf{2 0 2 0 / 2 1}$ |
| :--- | ---: | ---: |
| NSW | 65,361 | $-0.7 \%$ |
| VIC | 46,460 | $3.0 \%$ |
| QLD | 16,071 | $7.7 \%$ |
| WA | 16,821 | $2.5 \%$ |
| SA | 14,343 | $4.8 \%$ |
| TAS | 2,545 | $17.3 \%$ |
| NT | - | - |
| Total | 161,601 | $2.2 \%$ |
|  | Source: Golf Australia, member golf associations |  |
|  | NB. This table excludes social clubs |  |

Table 8: Regional clubs

| State | $\mathbf{2 0 2 1}$ | \% change over <br> 2020/21 |
| :--- | ---: | ---: |
| NSW | 93,567 | $1.5 \%$ |
| VIC | 56,309 | $2.3 \%$ |
| QLD | 51,803 | $2.7 \%$ |
| WA | 10,978 | $0.4 \%$ |
| SA | 11,556 | $4.2 \%$ |
| TAS | 8,550 | $4.5 \%$ |
| NT | 2,135 | $9.9 \%$ |
| Total | $\mathbf{2 3 4 , 8 9 8}$ | $2.2 \%$ |
|  | Source: Golf Australia, member golf associations |  |
|  | NB. This table excludes social clubs |  |
|  |  |  |

The share of membership numbers by region for each state is illustrated in Chart 5.

Chart 5: Share of members at metropolitan and regional clubs


## Members by Gender

Total men's/boys' and women's/ girls' members increased by 2.3\% and $4.0 \%$ respectively in 2021/22. Men's/boy's growth was particularly strong in NT (10.4\%), TAS (7.7\%), and SA (6.7\%), with highest rates of women's/girls' growth recorded in WA (9.6\%), NT (7.5\%), Victoria (5.0\%), and SA (5.0\%).

The resultant gender mix reported for 2021/22 sees women's/girls' share of membership remain at 19\% of total members. Women's/girls' share of member numbers is above the national average in Victoria (20\%) and WA (21\%). These results are summarised in Chart 6.

Table 9: Overall results by state

| State | Men/ <br> Boys | \% change <br> over 2020/21 | Women/ <br> Girls | \% change <br> over 2020/21 |
| :--- | ---: | ---: | ---: | ---: |
| NSW | 130,541 | $0.7 \%$ | 29,721 | $2.2 \%$ |
| VIC | 89,244 | $2.1 \%$ | 22,159 | $5.0 \%$ |
| QLD | 55,489 | $3.9 \%$ | 12,604 | $3.4 \%$ |
| WA | 27,937 | $0.8 \%$ | 7,461 | $9.6 \%$ |
| SA | 32,255 | $6.7 \%$ | 5,713 | $5.0 \%$ |
| TAS | 9,437 | $7.7 \%$ | 1,688 | $1.4 \%$ |
| NT | 1,777 | $10.4 \%$ | 358 | $7.5 \%$ |
| Metro | 131,879 | $1.3 \%$ | 29,722 | $6.3 \%$ |
| Regional | 189,175 | $2.2 \%$ | 45,723 | $2.1 \%$ |
| Social | 25,626 | $8.8 \%$ | 4,259 | $9.5 \%$ |
| Total | 346,680 | $2.3 \%$ | 79,704 | $4.0 \%$ |

Chart 6: Gender mix by location



MEN/BOYS
member increase


WOMEN/GIRLS
member increase
4.0\%

Source: Golf Australia, member golf associations

## Juniors

Junior members (under the age of 18) totalled 16,241 in 2021/22, which represents an increase of $4.2 \%$ over the prior year. This positive result was driven by outcomes in SA ( $+13 \%$ ) and Tasmania ( $+49 \%$ ).

Overall junior members represent $3.8 \%$ of the total member count across the country, as summarised in Chart 7. Junior representation is slightly higher at regional clubs (4.1\%) than metropolitan clubs (4.0\%).


JUNIOR MEMBER

Table 10: Junior members by location

| State | 2021 | \% change over <br> 2020/21 |
| :--- | ---: | ---: |
| NSW | 6,454 | $1.7 \%$ |
| VIC | 4,180 | $2.0 \%$ |
| QLD | 2,850 | $4.0 \%$ |
| WA | 961 | $7.0 \%$ |
| SA | 1,278 | $12.8 \%$ |
| TAS | 452 | $49.2 \%$ |
| NT | 66 | $3.1 \%$ |
| Metro | 5,140 | $3.9 \%$ |
| Regional | 8,192 | $2.5 \%$ |
| Social | 149 | $10.4 \%$ |
| Total | 16,241 | $4.2 \%$ |

increase

Chart 7: Juniors as a percentage of total members by club location


## Member Attraction \& Attrition

Annual attraction and attrition rates can be calculated with active and new member data from Golflink. The attraction rate refers to the proportion of members that joined within the prior 12 -month period. The attrition rate refers to the proportion of member from the prior year that were not active in the current year.

Table 11 depicts the relevant attraction and attrition rates for metropolitan and regional clubs, as well as the overall result. Reflecting the growing overall golf club population, the member attraction rate is $18 \%$ and the national member attrition rate of $17 \%$ for the past 12 -month period. Attrition rates are $5 \%$ higher at regional clubs.

Table 11: Attraction and Attrition rates by State

| State | Metropolitan |  | Regional |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Attraction | Attrition | Attraction | Attrition | Attraction | Attrition |
| NSW | 17\% | 16\% | 17\% | 16\% | 17\% | 16\% |
| VIC | 18\% | 12\% | 17\% | 20\% | 17\% | 19\% |
| QLD | 19\% | 12\% | 21\% | 17\% | 21\% | 17\% |
| SA | 19\% | 10\% | 18\% | 17\% | 18\% | 16\% |
| WA | 16\% | 11\% | 14\% | 20\% | 14\% | 18\% |
| TAS | 21\% | 10\% | 19\% | 11\% | 19\% | 11\% |
| NT | 0\% | 0\% | 27\% | 23\% | 27\% | 23\% |
| Overall | 18\% | 13\% | 18\% | 18\% | 18\% | 17\% |

## Member Age Profile

The average age of club members across Australia is 58.0 years, which is reasonably consistent by state. Men/boys have an average age of 56.4 years ( 55.3 last year) with women/girls averaging $14 \%$ higher at 64.3 years ( 64.3 last year).

## Age Pyramid - Members Versus Population by Gender

Chart 9 illustrates the current mix of club members by gender compared to the broader national population above 10 years of age. Evidencing golf's appeal to the older age cohorts, it shows a material portion of club members in the 50 to 79 year cohort - $62 \%$ of men and $81 \%$ of women versus a lower national population share of this cohort of only $35 \%$.

Chart 8: Average member age by state


Source: GOLFLink


## New Member Age Profile

New members are younger than club members generally. In 2021/22, $56 \%$ of new members were under the age of 50 compared to $29 \%$ for existing members.

The average reported age of new club members across Australia is 58.0 years. New men/boys have an average age of 56.4 years with new women/girls having an average age of 64.3 years.

Chart 10: New member age profile compared to existing members


## Plauing Members by State

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## New South Wales

11 of the 21 districts in NSW experienced a net increase in membership numbers in 2021/22, led by the Western NSW, Lachlan Valley, and ACT-Monaro, all of which increased by more than $5 \%$.

Table 12: New South Wales 5-year trend by cohort

| Type | $2017 / 18$ | $2018 / 19$ | $2019 / 20$ | $\mathbf{2 0 2 0 / 2 1}$ | $\mathbf{2 0 2 1 / 2 2}$ | \% change |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Metro | 60,104 | 59,218 | 59,989 | 65,824 | 65,361 | $-0.7 \%$ |
| Regional | 84,644 | 83,318 | 85,924 | 92,186 | 93,567 | $1.5 \%$ |
| Total member clubs | $\mathbf{1 4 4 , 7 4 8}$ | $\mathbf{1 4 2 , 5 3 6}$ | $\mathbf{1 4 5 , 9 1 3}$ | $\mathbf{1 5 8 , 0 1 0}$ | $\mathbf{1 5 8 , 9 2 8}$ | $\mathbf{0 . 6 \%}$ |
| Social | - | - | - | 719 | 1,334 | $\mathbf{8 5 . 5 \%}$ |
| Total members | 144,748 | 142,536 | 145,913 | 158,729 | 160,262 | $1.0 \%$ |
| Men | 112,114 | 110,545 | 113,376 | 124,245 | 125,136 | $0.7 \%$ |
| Women | 27,761 | 27,055 | 27,094 | 28,141 | 28,672 | $1.9 \%$ |
| Boys | 4,182 | 4,164 | 4,597 | 5,395 | 5,405 | $0.2 \%$ |
| Girls | 691 | 772 | 846 | 948 | 1,049 | $10.7 \%$ |
| Total | 144,748 | 142,536 | 145,913 | 158,729 | 160,262 | $1.0 \%$ |

Source: Golf Australia \& member golf associations


## Victoria

6 of the 16 districts in Victoria experienced an increase in member numbers in 2021-22, with Dalhousie and Golf Peninsula both recording increases of over 10\%, and Geelong over 5\%.

Table 13: Victoria 5 -year trend by cohort

| Type | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Metro | 43,452 | 42,940 | 42,890 | 45,127 | 46,460 | 3.0\% |
| Regional | 49,302 | 48,890 | 48,694 | 55,038 | 56,309 | 2.3\% |
| Total member clubs | 92,754 | 91,830 | 91,584 | 100,165 | 102,769 | 2.6\% |
| Social | 10,941 | 11,288 | 10,341 | 8,303 | 8,634 | 4.0\% |
| Total members | 103,695 | 103,118 | 101,925 | 108,468 | 111,403 | 2.7\% |
| Men | 79,072 | 79,389 | 77,951 | 83,792 | 85,652 | 2.2\% |
| Women | 21,289 | 20,642 | 20,934 | 20,577 | 21,571 | 4.8\% |
| Boys | 2,845 | 2,620 | 2,569 | 3,577 | 3,592 | 0.4\% |
| Girls | 489 | 467 | 471 | 522 | 588 | 12.6\% |
| Total | 103,695 | 103,118 | 101,925 | 108,468 | 111,403 | 2.7\% |



## Queensland

All of 3 of the 14 districts in Queensland experienced an increase in membership numbers in 2021/22, led by South-West Queensland with 10.6\%. Six other districts recorded increases of more than $5 \%$.


## Western Australia

6 of the 10 districts in Western Australia experienced an increase in member numbers in 2021/22, led by the Mid-


Table 15: Western Australia 5-year trend by cohort

| Type | $2017 / 18$ | $\mathbf{2 0 1 8 / 1 9}$ | $\mathbf{2 0 1 9 / 2 0}$ | $\mathbf{2 0 2 0 / 2 1}$ | $\mathbf{2 0 2 1 / 2 2}$ | $\%$ change |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :--- |
| Metro | 15,818 | 15,942 | 15,263 | 16,403 | 16,821 | $2.5 \%$ |
| Regional | 10,883 | 10,553 | 10,312 | 10,938 | 10,978 | $0.4 \%$ |
| Total member clubs | $\mathbf{2 6 , 7 0 1}$ | $\mathbf{2 6 , 4 9 5}$ | $\mathbf{2 5 , 5 7 5}$ | $\mathbf{2 7 , 3 4 1}$ | $\mathbf{2 7 , 7 9 9}$ | $\mathbf{1 . 7 \%}$ |
| Social | 5,982 | 6,206 | 6,489 | 7,182 | $\mathbf{7 , 5 9 9}$ | $5.8 \%$ |
| Total members | 32,683 | 32,701 | 32,064 | $\mathbf{3 4 , 5 2 3}$ | $\mathbf{3 5 , 3 9 8}$ | $\mathbf{2 . 5 \%}$ |
| Men | 24,891 | 25,043 | 24,745 | 27,000 | 27,171 | $0.6 \%$ |
| Women | 6,939 | 6,890 | 6,568 | 6,625 | 7,266 | $9.7 \%$ |
| Boys | 694 | 612 | 601 | 713 | $\mathbf{7 6 6}$ | $\mathbf{7 . 4 \%}$ |
| Girls | 159 | 156 | 150 | 185 | 195 | $5.4 \%$ |
| Total | 32,683 | 32,701 | 32,064 | 34,523 | $\mathbf{3 5 , 3 9 8}$ | $\mathbf{2 . 5 \%}$ |

Source: Golf Australia \& member golf associations
 Southern, and Mid North.


## Tasmania

3 of the 4 Tasmanian districts recorded increases in 2021/22, led by the Southern Country and southern Metropolitan, both of which recorded increases of more than 10\%.


Table 17: Tasmania 5-year trend by cohort

| Type | $2017 / 18$ | $2018 / 19$ | $2019 / 20$ | $2020 / 21$ | $2021 / 22$ | \% change |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Metro | 2,240 | 2,181 | 2,083 | 2,169 | 2,545 | $17.3 \%$ |
| Regional | 8,040 | 8,028 | 7,818 | 8,184 | 8,550 | $4.5 \%$ |
| Total member clubs | $\mathbf{1 0 , 2 8 0}$ | 10,209 | $\mathbf{9 , 9 0 1}$ | $\mathbf{1 0 , 3 5 3}$ | $\mathbf{1 1 , 0 9 5}$ | $\mathbf{7 . 2 \%}$ |
| Social | 31 | 29 | 58 | 72 | 30 | $-58.3 \%$ |
| Total members | 10,311 | 10,238 | 9,959 | 10,425 | 11,125 | $6.7 \%$ |
| Men | 8,249 | 8,207 | 8,067 | 8,491 | 9,022 | $6.3 \%$ |
| Women | 1,734 | 1,701 | 1,619 | 1,631 | 1,651 | $1.2 \%$ |
| Boys | 283 | 291 | 241 | 269 | 415 | $54.3 \%$ |
| Girls | 45 | 39 | 32 | 34 | 37 | $8.8 \%$ |
| Total | 10,311 | 10,238 | 9,959 | 10,425 | 11,125 | $6.7 \%$ |

Source: Golf Australia \& member golf associations

## Northern Territory

Table 18: Northern Territory 5-year trend by cohort

| Type | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Metro | - | - | - | - | - |  |
| Regional | 2,037 | 2,017 | 1,825 | 1,942 | 2,135 | 9.9\% |
| Total member clubs | 2,037 | 2,017 | 1,825 | 1,942 | 2,135 | 9.9\% |
| Social | - | - | - | - | - |  |
| Total members | 2,037 | 2,017 | 1,825 | 1,942 | 2,135 | 9.9\% |
| Men | 1,656 | 1,610 | 1,463 | 1,561 | 1,726 | 10.6\% |
| Women | 299 | 332 | 302 | 317 | 343 | 8.2\% |
| Boys | 57 | 50 | 44 | 48 | 51 | 6.3\% |
| Girls | 25 | 25 | 16 | 16 | 15 | -6.3\% |
| Total | 2,037 | 2,017 | 1,825 | 1,942 | 2,135 | 9.9\% |

[^0]
## Total competition rounds

Reflecting the impact of the post COVID-19 pandemic weather challenges, total competition rounds played in 2021/22 fell by $8 \%$. Approximately $93 \%$ of the decline can be attributed to rounds outcomes along the eastern seaboard, $60 \%$ of which flowing from NSW.

## Average competition rounds per member

(The following analysis concerns Member clubs only.)
Whilst noting the increase in playing members in 2021/22, due to the decline in rounds played, average annual rounds played on a per member basis (those playing one round or more) decreased by an average of $10 \%$ to 27.3 rounds per year. The largest average rounds declines were recorded in NSW and QLD, in line with overall rounds decline.

## Average competition rounds per member by age

Average competition rounds played vary significantly when measured by age cohort. Chart 12 illustrates the trend for 2021/22, with average round frequencies peaking for members aged between 70 to 79 at just over 40 rounds per member annually. Younger members by contrast have a significantly lower round frequency, with most cohorts under the age of 45 playing an average of less than 20 rounds per member. Noting the reported rounds decline in 2021/22, 12\% fewer rounds were played by golfers age 70+,

Table 20: Total competition rounds

| State | 2021/22 | \% change <br> over 2020/21 |
| :--- | ---: | ---: |
| NSW | $4,089,787$ | $-13.0 \%$ |
| VIC | $2,461,440$ | $-4.0 \%$ |
| QLD | $1,893,994$ | $-10.5 \%$ |
| WA | $1,105,141$ | $-1.8 \%$ |
| SA | 867,076 | $-3.3 \%$ |
| TAS | 307,086 | $-3.8 \%$ |
| NT | 48,957 | $0.5 \%$ |
| Total | 10,773,481 | $-8.5 \%$ |
|  | Source: GOLF Link, Golf Australia |  |

Table 19: Average competition rounds per member

| State | 2021/22 | \% change <br> over 2020/21 |
| :--- | ---: | ---: |
| NSW | 28.2 | $-13.3 \%$ |
| VIC | 23.9 | $-7.2 \%$ |
| QLD | 27.5 | $-13.0 \%$ |
| WA | 30.3 | $-5.4 \%$ |
| SA | 30.6 | $-6.2 \%$ |
| TAS | 28.5 | $-7.8 \%$ |
| NT | 24.6 | $-1.9 \%$ |
| Total | 27.3 | $-10.5 \%$ |

Source: GOLF Link, Golf Australia

Chart 12: Average competition rounds by age cohort


## Golf Australia delivers a number of industry development programs. Annual results for these programs are detailed below.



## MyGolf Program

MyGolf is Australia's national junior introductory program to develop and promote participation in golf. The MyGolf program is designed for 5 to 12 year old children and is the major driver of junior golf participation in Australia.

The MyGolf program recorded a $13 \%$ increase in participation

Table 21: MyGolf Participants

| MyGolf Participants | $2020 / 21$ | $\mathbf{2 0 2 1 / 2 2}$ | \% change | Programs |
| :--- | ---: | ---: | ---: | ---: |
| NSW | 2,876 | 2,206 | $-23 \%$ | 346 |
| VIC | 6,264 | 7,556 | $21 \%$ | 1,280 |
| QLD | 9,479 | 11,453 | $21 \%$ | 1,417 |
| WA | 2,404 | 2,441 | $2 \%$ | 416 |
| SA | 1,594 | 1,858 | $17 \%$ | 348 |
| TAS | 855 | 1,166 | $36 \%$ | 161 |
| NT | 596 | 488 | $-18 \%$ | 53 |
| Total | 24,068 | 27,168 | $13 \%$ | 4,021 | 2021/22, as active centres increased by $4 \%$ over the year. Significant growth in numbers was seen in Tasmania, Victoria and Queensland. Female participation in 2021/22 was also $25 \%$ higher than the previous year, demonstrating the increasing effectiveness of female engagement strategies.

Year end MyGolf participation numbers, programs and active centres are summarised in Table 21 and Table 18.

The outcomes of a full review of the program facilitated by Sport Australia will be launched in 2023.

| Table 22: MyGolf Centres |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Active Centres | 2020/21 | 2021/22 | 1 Year | Registered Centres |
| NSW | 82 | 59 | -28\% | 117 |
| VIC | 124 | 134 | 8\% | 214 |
| QLD | 96 | 99 | 3\% | 132 |
| WA | 33 | 43 | 30\% | 48 |
| SA | 35 | 44 | 26\% | 58 |
| TAS | 19 | 25 | 32\% | 32 |
| NT | 7 | 8 | 14\% | 10 |
| Overall | 396 | 412 | 4\% | 611 |
| Registered Centres | 967 | 1,070 | 11\% |  |


, a $21 \%$ increase in active centres
, a $57 \%$ increase in total programs delivered
High engagement from women continues to be seen - $84 \%$ of total participants for the year. $25 \%$ of program participants were identified as being born overseas as golf expands it reach into all community groups.

Table 23: Get Into Golf participants, programs and registered centres

| Get into Golf 2021/22 | Total Participants 2020/21 | Total <br> Participants 2021/22 | \% change | Programs | \% Women/ Girls | Active Centres | Registered Centres |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NSW | 377 | 603 | 60\% | 95 | 0\% | 28 | 59 |
| VIC | 2,468 | 3,984 | 61\% | 681 | 0\% | 107 | 175 |
| QLD | 2,279 | 3,955 | 74\% | 678 | 0\% | 72 | 115 |
| WA | 150 | 592 | 295\% | 94 | 0\% | 13 | 22 |
| SA | 382 | 692 | 81\% | 164 | 0\% | 29 | 48 |
| TAS | 766 | 853 | 11\% | 204 | 0\% | 16 | 27 |
| NT | 172 | 204 | 19\% | 21 | 0\% | 6 | 10 |
| Total | 6,594 | 10,883 | 65\% | 1,937 | 0\% | 271 | 456 |

## Community Instructor Program

The Community Instructor program aims to increase capacity through predominantly a volunteer workforce to deliver MyGolf, Schools and Get Into Golf programs. Community Instructors complete an online training and accreditation course, with this being supported by practical training offerings delivered by PGA Professionals, to further build their confidence in delivery of these national programs.

There are currently three online course offerings - the general Community Instructor accreditation enabling the delivery of all national participation programs, the AllAbilities course as an addition to that enables the delivery of MyGolf and Get Into Golf All abilities programs by those with experience working with special needs, and the MyGolf

Teacher accreditation customised for teacher delivery of MyGolf in Schools.

FY2021/22 has seen the greatest number of active Community Instructors involved in the delivery of programs, either supporting their local PGA Professional, or in regional areas without PGA Professionals, providing a fun and games-based entry point to the game for beginners that would not otherwise be available. The Community Instructor program is an area enjoying significant engagement from women with $46 \%$ of total active participants.

By year end a 30\% increase in total accreditations was achieved, including a near tripling of all abilities accreditations to 128 instructors.

Table 24: Community Instructor program accreditations

| Accreditations | $2017 / 18$ | $2018 / 19$ | $2019 / 20$ | $2020 / 21$ | $2021 / 22$ | $\mathbf{1}$ Year |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Community Instructor | 539 | 744 | 646 | 1,027 | 1,316 | $28 \%$ |
| MyGolf School Teacher | 267 | 321 | 236 | 271 | 303 | $12 \%$ |
| All Abilities* |  |  |  | 50 | 128 | $156 \%$ |
| Total | $\mathbf{8 0 6}$ | $\mathbf{1 , 0 6 5}$ | $\mathbf{8 8 2}$ | $\mathbf{1 , 3 4 8}$ | $\mathbf{1 , 7 4 7}$ | $\mathbf{3 0 \%}$ |

Table 25: Community Instructor program accreditations by state

| Accreditations | Community Instructor | MyGolf School Teacher | All Abilities | Total |
| :--- | :---: | :---: | :---: | :---: | :---: |
| NSW | 284 | 42 | 25 | 351 |
| VIC | 438 | 99 | 31 | 568 |
| QLD | 219 | 71 | 38 | 328 |
| WA | 102 | 39 | 12 | 153 |
| SA | 147 | 33 | 9 | 189 |
| TAS | 74 | 13 | 8 | 95 |
| NT | 52 | 6 | 5 | 63 |
| Overall | 1,316 | 303 | 128 | $\mathbf{1 , 7 4 7}$ |

## PGA Professionals <br> and program <br> delivery

Nationally, there are 1,711 PGA Professionals and 263 Associates that are available to deliver MyGolf, Schools \& Get Into Golf programs.

In 2021/22, there were 4,531 programs delivered by PGA Professionals \& PGA Associates, with 146 programs co-delivered by PGA Members and Community Instructors.

Table 26: Programs delivered by PGA Professionals/Associates

| 2021/22 | MyGolf | Schools | Get Into Golf | Total |
| :--- | :---: | :---: | :---: | :---: |
| PGA delivered |  |  |  |  |
| Number of programs | 2,849 | 301 | 1,381 | 4,531 |
| \% of programs | $84 \%$ | $53 \%$ | $71 \%$ | $69 \%$ |
| PGA co-delivered with Community | Instructor |  |  |  |
| Number of programs | 105 | - | 155 | 260 |
| \% of programs | $3 \%$ | - | $8 \%$ | $6 \%$ |

## Disability Inclusion Program

Golf Australia remains committed in becoming a sport of choice for people living with a disability in Australia.

Through Golf Australia's entry level programs MyGolf and Get Into Golf, 75\% of registrations of people who identified as living with disability participated in mainstream program offerings. This number highlights the inclusive design of the sport and the flexibility of both MyGolf and Get Into Golf offerings to cater for Australians with all levels of ability. Strategically, Golf Australia will continue to engage Australians living with disability into golf through MyGolf, Get Into Golf and our network of PGA All Abilities Coaches and Community Instructors.

The reporting year also achieved some important milestones with the 200th PGA All Abilities Coach accredited by the PGA with the industry-based qualification in inclusive coaching, which has developed into a well recognised brand within the disability sport community in Australia.

The Community Instructor - All Abilities Module, assisting in providing further capacity for volunteers to get involved in the delivery of MyGolf All Abilities and Get Into Golf All Abilities programs has now accredited a further 280 volunteers from the disability sector enrolled and or completed the module designed for deliverers offering MyGolf or Get Into Golf All Abilities Programs.

In an extension of the All Abilities pathway, Golf Australia now runs more World Ranking Events for Golfers with a Disability than any other National Federation across the world. New state championships have been run in Tasmania and South Australia with additional events also taking place in NSW and WA to take the number of World Ranking events to 12.

By year end a $91 \%$ increase in total participants had been recorded with 597 programs offered across the year.

Table 27: All Abilities and Senior participants and programs by state

| Other Programs | Total All Abilities Participants $2020 / 21$ | Total All Abilities Participants $2021 / 22$ | change | All <br> Abilities Programs | Total Senior Participants 2020/21 | Total Senior Participants 2021/22 | Senior Programs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NSW | 9 | 30 | 233\% | 9 | 6 | 93 | 8 |
| VIC | 628 | 1,144 | 82\% | 181 | 330 | 301 | 64 |
| QLD | 289 | 710 | 146\% | 152 | 256 | 81 | 35 |
| WA | 12 | 120 | 900\% | 21 | 10 | 22 | 7 |
| SA | 208 | 275 | 32\% | 79 | 4 | 62 | 12 |
| TAS | 358 | 575 | 61\% | 154 | 265 | 45 | 12 |
| NT | - | 18 | 0\% | 1 | 4 | 1 | 1 |
| Total | 1,504 | 2,872 | 91\% | 597 | 875 | 605 | 139 |


[^0]:    Source: Golf Australia \& member golf associations

